

Tom Brown

Thomas L. (Tom) Brown (tombrown@globalcoaching.com) has been involved in coaching top managers for almost three decades. He helps executives develop their strengths to their fullest potential by providing concrete, substantive feedback about how their behaviors affect others inside their organization.



“A good executive coach,” he says, “is not the player on the field. Instead, he or she is a resource, a guide, a counselor, and perhaps even an inspiration. Highly tasked managers must both perform and deliver results via a delicate balance of individual leadership and team performance. That’s the key reason managers need a coach: first, to help them objectively determine how they’re performing; then, to help them bring their team to greater excellence.”

Tom’s background is unique. In addition to working in close collaboration with top executives, he is also an accomplished author and distinguished editor. Tom served as Best Practice Editor and wrote the keynote essay for *Business: The Ultimate Resource*, which is the largest handbook/database ever assembled on modern managerial leadership. Tom has also made contributions to The Drucker Foundation’s *Leader-to-Leader*, Harvard’s *Management Update*, London’s *Financial Times*, and *The Wall Street Journal*. Tom also edits the quarterly journal of London Business School, *Business and Strategy Review*.

Tom bases his writings on his extensive work in leadership development going back to 1977 when he helped to create the Honeywell Aerospace Management Development Center. In the 1970s he began researching the now-critical field of human and organizational values. Over three decades, he has worked with managers in scores of major organizations including IBM, Blue Cross, McKesson, ADP, General Motors, Sears, Texas Instruments, Baxter Healthcare, Kraft - General Foods, KPMG, General Dynamics, U.S. Steel, IDS/American Express, 3M, Pitney-Bowes, Square D, KPMG, and Pfizer.

Tom has also lectured at numerous universities, including Boston University and Pepperdine University. Tom is a principal of Global Coaching, an organization that provides top-quality coaching as well as training and development consulting to enhance performance through leadership development. Tom lives in Louisville, Kentucky, with his wife Rita.



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